Features	Sage X3 (Global)	Sage 100 (US Edition)	Sage 300 (Global)	Sage 50 (US Edition)	Sage Intacct (Global)	Directions
Customer & Related						
Account Masters	Yes	Yes	Yes	Yes	Yes	Both
Contact Masters	Yes	Yes	Yes	Yes	Yes	Both
Address (Billing)	Yes	Yes	Yes	No	No	Both
Address (Shipping)	Yes	Yes	Yes	No	No	Both
Bulk Post(Account)	Yes	Yes	Yes	No	No	CRM to ERP
Bulk Update(Account , Address , Contact)	Yes	Yes	Yes	No	No	CRM to ERP
Auto generate Customer Number	No	No	No	No	Yes	None
Set Default Value of required fields of ERP	Yes	Yes	Yes	No	No	None
Inquiries - Real-time Information						
Customer ERP Details	Yes	Yes	Yes	No	Yes	ERP to CRM
Sales Quotes	Yes	No	No	No	No	ERP to CRM
Sales Order	Yes	Yes	Yes	No	No	ERP to CRM
Sales Shipments	Yes	No	No	No	No	ERP to CRM
Sales Invoice	No	No	No	No	No	ERP to CRM
BP Inquiry	Yes	No	No	No	No	-
AR Invoice	No	Yes	No	No	No	ERP to CRM
Field Level setup on real time inquiry	Yes	Yes	Yes	No	No	None
Field Accessibility on real time inquiry	Yes	Yes	Yes	No	No	None
PDF functionality (Needs specific changes as per your business)	Yes	Yes	Yes	No	No	None
Products & Related						
Product Masters	Yes	Yes	Yes	Yes	Yes	ERP to CRM
Price Book Entry	Yes	Yes	Yes	Yes	Yes	ERP to CRM
Real time Product Inquiry	Yes	Yes	Yes	No	No	ERP to CRM
Transactional Data						
Salesforce Standard Opportunity Workflow - Quote Promotion	Yes	Yes	Yes	No	Yes	Both
Salesforce Standard Opportunity Workflow - Sales Order Promotion	Yes	Yes	Yes	Yes	Yes	Both
Bulk Post (Order)	Yes	Yes	Yes	No	No	CRM to ERP
Quick Line Entry (Order)	Yes	Yes	Yes	No	No	None
Create and Promote Quote as Quote	Yes	Yes	Yes	No	No	CRM to ERP
Create and Promote Quote as Order	No	Yes	No	No	Yes	CRM to ERP
Purchase Address	No	Yes	Yes	No	No	Both
Opportunity to Sales Invoice and AR Invoice promotion	No	No	No	No	Yes	Both
Set Default Value of required fields of ERP	Yes	Yes	Yes	No	No	None
Vendor & Related (Add On)						
Vendor Masters	No	Yes	Yes	No	No	Both
Vendor Contact	No	Yes	Yes	No	No	Both
Purchase Address (Billing Address)	Yes	Yes	Yes	No	No	Both
Remit-To Address	No	Yes	Yes	No	No	Both
Purchase Order Promotion (Add On)	No	Yes	Yes	No	No	Both
AR Invoice (Add-On)						
Invoice Promotion	Yes	Yes	Yes	No	Yes	Both
Import Routines (Defualt Mapping)						
Warehouse(Sage 100), Location (Sage 300), site(SageX3)	Yes	Yes	Yes	No	No	ERP to CRM
UOM and UOMForARItems	No	No	Yes	No	No	ERP to CRM
TermsCode	Yes	Yes	Yes	No	No	ERP to CRM
TaxSchedule	No	Yes	No	No	No	ERP to CRM
SalePerson	Yes	Yes	No	No	No	ERP to CRM
TaxClass	No	Yes	No	No	No	ERP to CRM
PaymentType	No	Yes	No	No	No	ERP to CRM
ShipVia	No	Yes	Yes	No	No	ERP to CRM
ShipTo (Sage 100), Shipping (Sage X3), Ship to location (Sage 300c)	Yes	Yes	Yes	No	No	ERP to CRM
Locations	No	No	Yes	No	Yes	ERP to CRM
TaxGroup	No	No	Yes	No	No	ERP to CRM
LocationContact	No	No	Yes	No	No	ERP to CRM
Group	No	No	Yes	No	No	ERP to CRM
Currency	Yes	No	Yes	No	No	ERP to CRM
Category	Yes	No	Yes	No	No	ERP to CRM
Inquiry	No	No	No	No	No	ERP to CRM
Shipment	Yes	No	No	No	No	ERP to CRM
Site	Yes	No	No	No	No	ERP to CRM
Quotes/Orders	Yes	Yes	Yes	No	Yes	ERP to CRM
TaxRule	Yes	No	Yes	No	No	ERP to CRM
Customer	Yes	Yes	Yes	No	Yes	ERP to CRM
Contact	Yes	Yes	Yes	No	Yes	ERP to CRM
Sales Invoice	No	No	No	No	Yes	ERP to CRM
Department	No	No	No	No	Yes	ERP to CRM
Item	Yes	Yes	Yes	Yes	Yes	ERP to CRM
Project	No	No	No	No	Yes	ERP to CRM
Location Entity	No	No	Yes	No	Yes	ERP to CRM
Import Routine (Features)						
Skip Integration	Yes	Yes	Yes	No	No	ERP to CRM
Scheduling	Yes	Yes	Yes	Yes	Yes	ERP to CRM
Entity Mapping Import/Export	Yes	Yes	Yes	Yes	Yes	None
Extended Import Routines	Yes	Yes	Yes	No	No	Both
Preview Data	Yes	Yes	Yes	No	Yes	ERP to CRM
Statistics	Yes	Yes	Yes	No	No	ERP to CRM
GUMU Console	Yes	Yes	Yes	No	No	Both
Log Review	Yes	Yes	Yes	No	No	Both
ERP/Application setting on Configuration screen	Yes	Yes	Yes	No	No	None

Please Note:
All the updates from 'ERP to CRM' out of the box happen using the Import/Sync routine through scheduling only. The reason for setting things this way is that we didn't want to modify the code in the Sage system. But if the client needs it, we can customize the ERP system to push data in real-time to Salesforce.

For more information, contact us on
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